

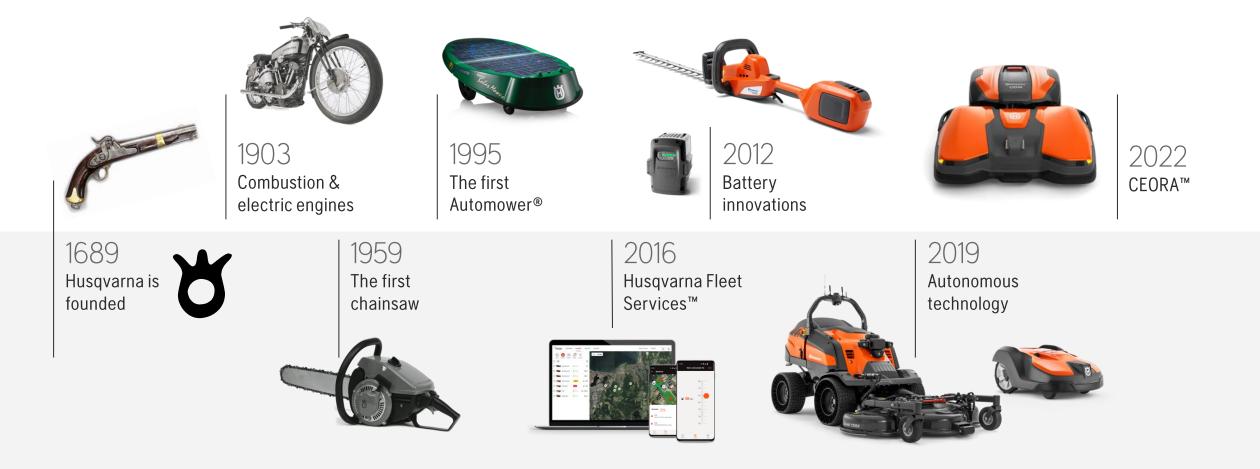
### Autonomous mowing solutions for Golf & Sports





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About Husqvarna	Autonomous solutions for golf courses	Autonomous solutions for Sports	Key benefits of autonomous solutions	How it works	Service

#### **Our history: innovation landmarks**



Autonomous solutions for golf courses



AMASADAR

## CEORA<sup>™</sup> – a new standard in large area mowing

- For areas of up to 50,000 m<sup>2</sup> (depending on turf quality requirements)
- Systematic cutting
- Cutting results comparable to cylinder mowing
- No physical wires
- Fully modular system

### Automower<sup>®</sup> – for smaller and more complex areas

- For areas of up to 10,000 m<sup>2</sup> (depending on turf quality requirements)
- Systematic or irregular cutting pattern
- Cutting results comparable to cylinder mowing
- Wire or wire-free installation

HUSQVARNA PROFESSIONAL CREATING A BETTER GOLF COURSE EXPERIENCE

#### **Husqvarna**

#### Husqvarna robotic mowers for different areas

CEORA<sup>™</sup> with low cut deck Large, flat areas Fairway, semi-rough and rough

Automower® 535 AWD Very steep areas Semi-rough, rough and surrounding areas

6

Automower® 550 EPOS, 550, 520 Steep and complex areas Fairway, semi-rough, rough and surrounding areas

#### Husqvarna robotic line-up

AUTOMOWER®	AUTOMOWER®	AUTOMOWER®	AUTOMOWER®	CEORA™	CEORA™
520	535 AWD	550	550 EPOS	544 EPOS + RZ 43M/L	546 EPOS + RZ 43M/L
" Up to 2.400 m <sup>2</sup>	<ul> <li>└─┐ Up to 3.500 m²</li> <li>└─┐ 70%</li> <li>↓ 30-70 mm</li> <li>└─┐ 17.0 kg</li> </ul>	<ul> <li>└── Up to 5.000 m<sup>2</sup></li> <li>└── 45%</li> <li>↓ 10*-60 mm</li> <li>∩── 13.5 kg</li> </ul>	<sup>™</sup> Up to 10.000 m <sup>2</sup> 45% 10*-60 mm 14.4 kg	<ul> <li>↓ up to 40.000 m²</li> <li>↓ 20%</li> <li>↓ 20-70/10-60 mm</li> <li>↑ 72 kg</li> </ul>	up to 50.000 m <sup>2</sup> № 20% 20-70/10-60 mm № 72 kg
Navigation system:	Navigation system:	Navigation system:	Navigation system:	Navigation system:	Navigation system:
Irregular	Irregular	Irregular	Irregular or systematic	Systematic	Systematic
Boundary type:	Boundary type:	Boundary type:	Boundary type:	Boundary type:	Boundary type:
Wire	Wire	Wire	Wire free	Wire free	Wire free

\*Equipped with Fairway kit

## Memmingen 18-hole Golf Course, Germany

Fairway = 122,000 m<sup>2</sup>

Semi-rough  $= 93,000 \text{ m}^2$ 

### Memmingen Golf Course, Germany

2x **8**x 5x 4x **AUTOMOWER® 535 AWD CEORA™ 546 EPOS + RZ 43M AUTOMOWER® 550 EPOS** EPOS REFERENCE Wire-free installation Wire-free installation Wire installation **STATION** 

Fairway =  $122,000 \text{ m}^2$ Semi-rough =  $93,000 \text{ m}^2$ 

#### Husqvarna

### Husqvarna Automower<sup>®</sup> – for single pitches and smaller or more complex areas

- For areas up to 10,000 m<sup>2</sup> depending on turf quality requirements
- Systematic or irregular cutting
- Superb results
- Wire or wire-free installation



# Husqvarna solutions for sports fields





#### **2x** Automower® 550 epos

Wire-free installation

#### **1**X CEORA™544 EPOS + RZ 43M

Wire-free installation For more free time on the field **3x** Automower® 550

Wire installation Husqvarna's Club Solution

# Husqvarna solutions for sports fields







#### 1X CEORA™544 EPOS + RZ 43M

Wire-free installation

#### **4x** Automower® 550 epos

Wire-free installation

1x ceora™ 546 epos™ + rz 43m

Wire-free installation For more free time on the field

Recommended setup enables 6–12 h a day for practice and games.

# Husqvarna solutions for sports fields

≈30,000 m<sup>2</sup>

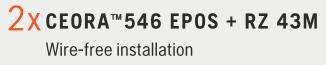




2x ceora™544 epos + rz 43m

Wire-free installation





Recommended setup enables 6–12 h a day for practice and games.

## Key benefits with Husqvarna autonomous solutions

- Premium turf quality
- Multiple mowing heights
- Reduced operating cost
- Free up time for detail work
- Increased safety
- Reduced carbon footprint
- Low noise emissions
- Player satisfaction

HUSQVARNA PROFESSIONAL KEY BENEFITS

#### Pivoting razor cuts for a premium turf

Cutting the grass every day, with razor-sharp blades, results in healthier grass and a consistently dense and strong turf

#### Premium turf quality – proven by research

"We have been testing Automower® robotic mowers for five years at our research centre. The turf is denser, finer and uniform and always cut at the same height. My recommendation is absolutely to try robotic mowers."

Marco Volterrani, Head of Centre for Research on Turf grass for Environment and Sports at PISA University, Italy

**PISA UNIVERSITY** Tests on warm season species, started 2016

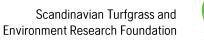


#### Premium turf quality – proven by research

"The first results of our study that investigates the grass quality after using ordinary rotary mowers vs. robotic mowers are positive. **We see the same high turf grass quality with the robots** as we see with the traditional mowing."

Karin Juul Hesselsøe, Researcher at NIBIO, Norway

**NIBIO (Norwegian Institute of Bioeconomy Research)** Tests on cold season species, started 2020





#### Premium turf quality – proven by research

"The test compared traditional mowing with robotic mowing on professional sports turf.
The results is that in every case the turf offers an equal quality. In some variation we have even a significant better turf grass quality than with traditional machines."

Prof. Martin Thieme-Hack, Hochschule Osnabrück, Germany

**ILOS (Institute für Landschaftsbau, Sportfreianlagen und Grünfläshen), Hochschule Osnabrück** Tests on cold season species, started 2019



STUDIE Bearbeit Jan Rose Projektie Projektie Projektie Projektie

Projektleitung: Prof. Martin Thieme-Ha Prof. Dr. Wolfgang Prär

### Premium turf quality – proven by experts

"The machines are working wonderfully. We've even experienced better quality than we expected. Husqvarna provides us with a comprehensive solution. We lease the machines and get help, from A to Z."

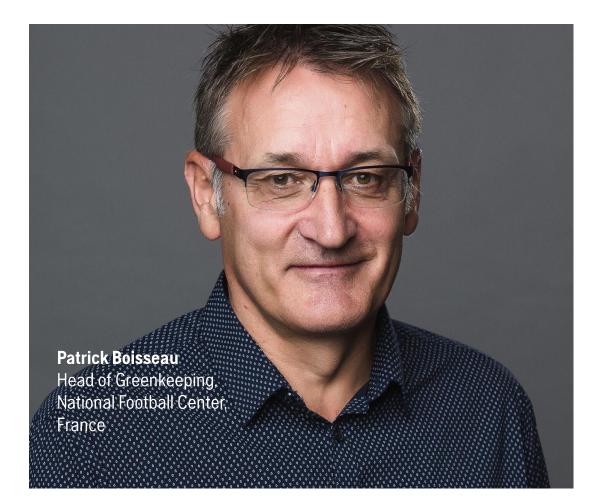


### Premium turf quality – proven by experts



"It's a machine that will be helpful for many clubs – partly due to its capacity – so that a football pitch can be mowed more quickly. You can also mow several football pitches. It opens a lot of possibilities especially for smaller clubs who may not be able to mow as frequently. If a pitch is mown more frequently, you get a better pitch and a better surface."

### Premium turf quality – proven by experts



"Since we started using Automower® robotic mowers at CNF Clairefontaine we have noticed an improvement in grass quality, in both density and thinness, thanks to frequent mowing. They are very useful in winter when conditions are harder for traditional mowing methods."

#### 12:30 \* ▼⊿ ■ ← Batch cutting height (1)

₩ **10** mm

50

40

30

20

10

#### One mower – multiple mowing heights

- Multiple areas
- Easy scheduling

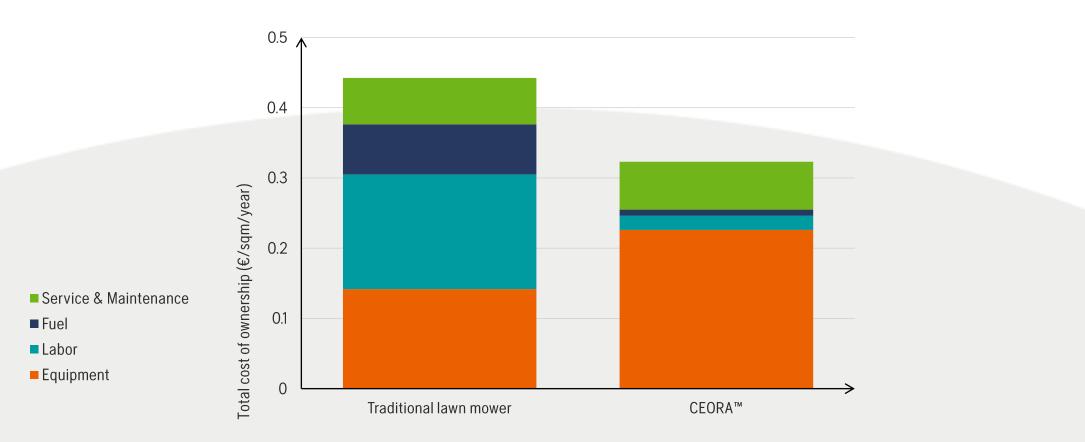
HUSQVARNA PROFESSIONAL KEY BENEFITS

#### **Husqvarna**

## Schedule the mowing for optimised convenience

18			36.00		R 17	an 18 18	12112
	12:30 ←	Sche	dule		*	▼⊿∣	• •
	Cente	r Ea	ast	West	Ru	bin S	Rubin
	Mon	Tue	Wed	Thu	Fri	Sat	Sun
						00:00	00:00
	21:00	21:00	21:00	21:00	21:00	21:00	21:00
	24:00	24:00	24:00	24:00	24:00	24:00	24:00

#### Lowering your total cost of ownership



#### The freedom to focus on more vital tasks...

AND ADDRESS AND ADDRESS ADDRES

#### ...while adding safety to your staff

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## Reduce your carbon footprint



 $297 \text{ kg CO}_2 \text{e}$  / season



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Electricity, EU mix

Diesel

End of life

Use phase

Production

Front mower P 525DX 1770 kg CO<sub>2</sub>e / season HUSQVARNA PROFESSIONAL KEY BENEFITS

#### **Husqvarna**

# Reduce the noise pollution



The soundscape of the fuel-driven mower

The soundscape of the robotic mower

> 85–90 dB(A) | Diesel truck 75–85 dB(A) | Vacuum cleaner 60–75 dB(A) | Conversational speech 40–50 dB(A) | Quiet neighborhood

HUSQVARNA PROFESSIONAL KEY BENEFITS

#### **Husqvarna**

### **Player satisfaction**

- Excellent playing conditions
- Less distractions
- Less grass clumps and visual clippings
- A better overall experience

"We did a survey asking the players about their attitudes towards the robots, and the majority were positive or neutral about the robots."

Karin Juul Hesselsøe, Researcher at NIBIO (Norwegian Institute of Bioeconomy)

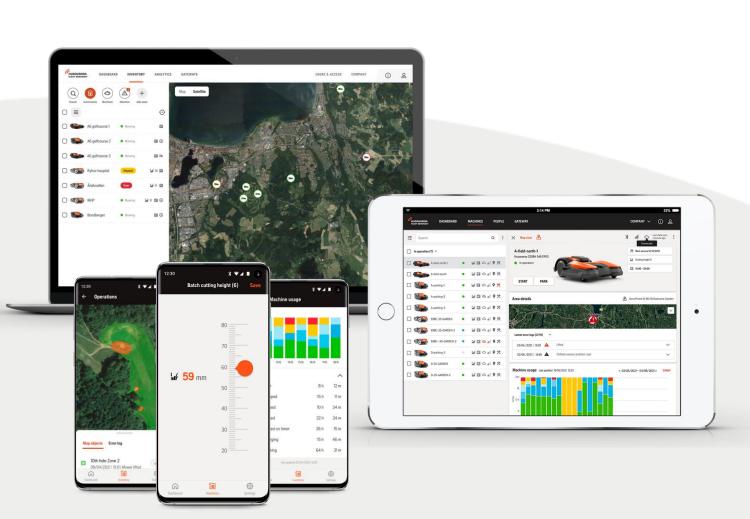
## How it works

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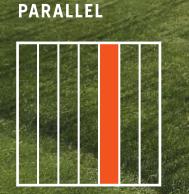


#### Remote control with Husqvarna Fleet Services<sup>™</sup>

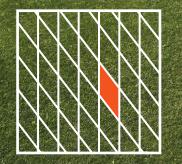
- Monitor location
- Get information and statistics
- Change schedule and mowing height
- Service and fault notifications







#### DIAMOND





CHECKERBOARD

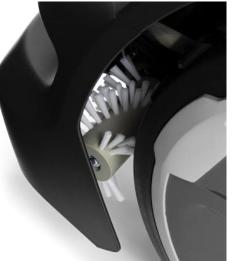
# Select the mowing pattern that suits you best



### **Easy maintenance**

- Easy to change blades (with release of discs on CEORA)
- Simple cleaning with brush, compressed air or water (CEORA)
- Cutting deck with service position (CEORA)
- Motorized active wheel brushes prevent grass build-up







### Designed to protect... and be protected

- Safety features
- LED warning lights
- Theft protection



## A win for players and greenkeepers alike

- Perfect playing conditions
- More time for detail work
- Reduced costs
- Less disturbance
- Reduced environmental impact
- Dedicated expert support global leaders in robotic mowing since 1995

"Everyone is fully convinced – from the greenkeeper, who has the most expertise, to the management and the guests who all give positive feedback."

LARS LAMMICH Managing Director, GolfRange, Munich-Brunnthal, Germany Ø

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### **CEORA™ HyperCare**

Pre-installation visitOn-site installation

Follow-up visits during the first month





#### Thank you!